

## "Turning Complaints into Business Opportunities" Seminar 「專業投訴處理・積極化危爲機」研討會

Date	22 September, 2009 (Tuesday)	
Time	9:30 AM – 12:30 PM (Registration starts at 9:15 AM)	
Venue	Exhibition Hall, 4/F, Hong Kong Productivity Council Building, 78 Tat Chee Ave., Kowloon Tong	
Speaker	Mr. Danny Pin, Training Consultant of Synergy Training Centre	
Language	Cantonese	

## **Content Highlights:**

- Guidelines for defusing customer anger or negative emotions; self emotions control for frontline staff
- Professional skills and steps for handling complaints
- How to use "Emotional Bank" for building long-term relationship with customers in handling complaints
- Turning complaints into business opportunities

## ENROLLMENT FORM (Fax to 2807-6360)

## **Deadline: 15 September 2009 (Tuesday)**

Company Name:\_\_\_\_\_

Name of Contact Person:\_\_\_\_\_Position:\_\_\_\_\_

Tel. No :\_\_\_\_\_

\_\_Fax No\*:\_\_\_\_\_

\* Fax number must be provided for written confirmation.

	Fee (Per Head)	No. of Participants	Total Amount (HK\$)
QTSA Member	1 free seat (each additional seat costs \$200)		
Non-QTSA Member	\$400		

Participants' Details (Please submit the details in separate sheet should more than 4 paid seats are required.)

1). Name:	2). Name:
Job Title:	Job Title:
3). Name:	4). Name:
Job Title:	Job Title: